

DoubleCheck Email Manager vs. Barracuda Networks

Features. Benefits. Support. Value. Relationships.
Are your customers getting the email management solution they deserve?

	DoubleCheck		Barracuda ¹		
	DC Tower 250 User	DC Rack 250 User	Model 200	Model 300	Model 400
General Features					
Compatible with all Email Servers	✓	✓	✓	✓	✓
Hardened and Secure OS	✓	✓	✓	✓	✓
MS Exchange/LDAP Accelerator	✓	✓		✓	✓
Syslog Support				✓	✓
Clustering	Optional	Optional			✓
Redundant Disk Array	Optional	Optional			✓
User and Domain Features					
Per User Spam Scoring	✓	✓			
Per User Settings	✓	✓		✓	✓
Per Domain Settings	✓	✓			✓
Per user Quarantine	via Server	via Server		✓	✓
Quarantine Mail on Mail Server	✓	✓			
System Options					
Anti-Virus Vendor	McAfee	McAfee	Open Source & Proprietary	Open Source & Proprietary	Open Source & Proprietary
Appliance & Software-only Versions	✓	✓			
Support for 3 rd Party Hardware	✓	✓			
Hosted/ASP Licensing (Per User)	✓	✓			
Advanced Features					
Outbound Email Scanning	✓	✓			
Outbound Signatures/Disclaimers	✓	✓			
Integrated Remote Monitoring	N-able	N-able			
Automatic Offsite Config Back-up	NMGI	NMGI			
Granular Host Access Control	✓	✓			
Pricing²					
Freight	Free	Free	Additional	Additional	Additional
MSRP Year 1	\$2,190	\$2,690	\$2,044	\$2,844	\$5,844
MSRP Year 2	\$395	\$395	\$598	\$798	\$1,798

Reseller Features	DoubleCheck	Barracuda
Channel-only Distribution	✓	
No Web or Public Pricing	✓	
"Meet Comp" Pricing Option	✓	
Geographic Territory Advantages	✓	
Reseller Developed	✓	
Reseller-focused Technical Support	✓	
Reseller-focused Sales Support	✓	

¹ Information from Barracuda Networks' website and pre-sales support as of September, 2004.

² 10/1/04 DoubleCheck MSRP adds \$1.00/user for system licenses and \$1.00/user for maintenance above 250 users.